



184 Burnett Road, Freeport, ME 04032
Phone: (207) 865-4469 | Fax: (207) 865-4884
Website: www.wolfesneck.org

Request for Proposals: Farm Café Operators for 2023 Season

The Farm Café at Wolfe's Neck Center for Agriculture and the Environment (WNC) is a popular offering for our campers, visitors, and our community. This is an exciting opportunity for an individual or party with food service experience to operate a popular, well-established local gathering place. It is fully furnished and has been operating consistently for the last twelve years. It is located in close proximity to the Farm Store, where campground registration takes place, as well as the sale of farm products, branded gear, camper needs and gift items. The Store and Café create a critical mass of activity that supports sales in both places.

Consider this opportunity to work with a vibrant organization! You will also engage with a talented team that carries out our mission by providing a variety of educational opportunities, an active dairy, fruit, and vegetable operation, and an award-winning visitor experience through our campground with 150 campsites at our 626-acre campus on Casco Bay within the historic Harraseeket District.

The café has historically served primarily take out, but there is outdoor seating for guests to enjoy their meals on-site. Annual income statements from the Café are available upon request for those with serious interest in this opportunity. Rent for the term of this lease will be minimal.

Essential Operating Elements

- Independent operation of Café business from WNC. A two-year proposal will be considered.
- Food and messaging must align with WNC's mission.
- Support from Center staff to provide historical information about Café operations and finances.
- WNC assurance that all equipment and utilities are in working order.
- Café must be open from 5/26 through 10/16, and open at least five days per week from 6/23 through 9/4.
- When open, Café must offer at least breakfast and lunch, and ice cream options.
- All packaging and serving pieces provided to customers must be compostable.
- Staff will be employed by Café operator.
- WNC staff will maintain exterior lawn, grounds, picnic tables, and flower barrels.
- Operator will be expected to purchase wholesale organic produce & pasture raised meat produced at WNC when available.
- Provide restaurant liability insurance, required licensing, Worker's Compensation, and payroll processing.
- Work with WNC communications staff for Café messaging
- The Café has all the typical equipment to produce typical diner or café menu items (burgers, sandwiches, soups)

Proposals:

Proposal must be received by **March 17th**. Proposals will be considered as they are received. Final decision will not be made until all proposals received by March 17th are reviewed. For more information and to submit proposals, please contact Jim DeGrandpre at jdegrandpre@wolfesneck.org.

Wolfe's Neck Center for Agriculture and the Environment is a non-profit, farm-based education, research, and visitor center on a mission to transform our relationship with farming and food. By facilitating knowledge and best practice sharing, educating a wide variety of learners, and convening folks who care about the future of food, Wolfe's Neck Center believes our food system can be a solution to climate change.